ROARING AGENTS

Before You Get Your License

START DATE

Start faster, go further. Line these up while you're still studying.

Build your network

- Let everyone know your dream
- Share your progress toward licensing
- Sign up for several local real estate searches
- Sign up for local real estate newsletters
- Meet agents at open houses
- Have meetings with agents and brokerages
- Meet with three different lenders
- Meet with title companies and reps
- Get to know some inspectors
- Meet allied partners like contractors
- Visit open houses every weekend
- Get to know new construction site agents

Build your plan

- Make a list of all start-up costs
- Make your budget
- Make a plan for how to get clients
- Schedule your real estate time
- Get a copy of a real estate contract and study it
- Define what success will look like
- Create milestones along that path
- Figure out your marketing plan
- Sign up on social media
- Make a list of all friends and family
- Learn your city's market

My contacts

The people you'll want on your side from day one.

Lender _____

Lender _____

Lender _____

Title _____

Title _____

Inspector _____

Inspector _____

Allied partner _____

Allied partner _____

Allied partner _____

Notes