

28-DAY REBOOT CAMP

ROARING AGENT

Week 1: 77 real estate conversations for 7 straight days (half of these calls can just be reconnecting with people). This is a daily number instead of weekly because the point is to create a daily habit. These only count if they are in your CRM with a task afterwards so follow-up happens correctly. Not sure how to get the conversations? Checkout these [125 ideas](#).

Week 2: 35 real estate conversations for 5 straight days. View 20 homes with or without clients. Do 10 CMA's. This gets you back into the normal activity of selling homes and market knowledge.

Week 3: 100 contacts for the week, view 15 homes, do 3 CMA's and write 4 offers, for clients or practice. Vary the terms.

Week 4: 100 Contacts, 2 CMA's, 5 homes and 2 offers. Make up an contact deficits from the last three weeks.

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