

# Buyer Questionnaire

Name \_\_\_\_\_ Phone Number \_\_\_\_\_

Email \_\_\_\_\_

Name \_\_\_\_\_ Phone Number \_\_\_\_\_

Email \_\_\_\_\_

Who is the main contact and which is the best method of contact \_\_\_\_\_

Others involved in the decision-making process \_\_\_\_\_

\_\_\_\_\_

Why are you moving \_\_\_\_\_

Cities of interest \_\_\_\_\_

Neighborhoods of interest \_\_\_\_\_

Square feet \_\_\_\_\_ Bedrooms \_\_\_\_\_ Bathrooms \_\_\_\_\_ Garage \_\_\_\_\_

Yard Size \_\_\_\_\_ Fenced \_\_\_\_\_ HOA \_\_\_\_\_

Kids \_\_\_\_\_ Multi-generational family members \_\_\_\_\_ Pets \_\_\_\_\_

Absolute must haves \_\_\_\_\_

\_\_\_\_\_

Nice to haves \_\_\_\_\_

\_\_\_\_\_

Dislikes \_\_\_\_\_

\_\_\_\_\_

Timeline:            Now                    1 month                    3-6 months                    1 year

Cash or Financing \_\_\_\_\_

If financing, are you pre-approved \_\_\_\_\_ Who is the lender \_\_\_\_\_

Down payment \_\_\_\_\_

Do you know how much money you need upfront \_\_\_\_\_

Who is paying closing costs?      Buyer      Seller

Are gift funds involved \_\_\_\_\_

Rent or own \_\_\_\_\_ If renting, when does the lease end \_\_\_\_\_

What times are you usually available to look at homes? \_\_\_\_\_

What was your previous experience like while working with a real estate agent? \_\_\_\_\_

What hobbies do you enjoy \_\_\_\_\_

Where are you searching for homes now \_\_\_\_\_

Do you know how real estate agents get paid \_\_\_\_\_