

Analogies of the DISC Profiles

Remembering the Profiles

	D	I	S	C
CURIOUS ABOUT	What	Who	How	Why
CAR	SUV - Out Of My Way	Convertible - To Be Seen	Minivan - Everyone Happy?	Highest Rated
MOTTO	Go For It!	Lighten Up!	One For All... All For One!	Murphy's Law
PHILOSOPHY	I Want It Yesterday	Let The Good Times Roll	We Can Do It	Don't Show All Of Your Cards
READY, AIM, FIRE	Ready, Fire, Aim	Ready, Aim, Talk	Ready, Ready, Ready	Aim, Aim, Aim
ANIMAL	Doberman	Fluffy Puppy	Cat	Fish Constantly Checking Aquarium
PEOPLE	Michael Jordan	Robin Williams	Mr. Rogers	Albert Einstein